



## RoHS Compliance Policy

As most people will be aware new registration banning the use of certain hazardous substances (Restriction of Hazardous Substances or RoHS) came into force in July 2006. As one of your suppliers it is important that you understand what actions we have taken to be compliant with the directive and also to clarify responsibilities.

To enable manufacture of products compliant with the WEEE and RoHS Directives SKN will:

- Have RoHS compliant manufacturing capability in place to meet the requirements of the WEEE and RoHS directives.
- Maintain a Tin /Lead capability in parallel to the RoHS compliant.
- Retain and offer a Tin / Lead capability beyond July 2006 dependent on customer demand.
- Support customers with technical assistance if required for them to meet the directives.
- Keep our customers informed regarding any new processes as they come on line.

However under the terms of the RoHS legislation as a third party supplier we are not ultimately responsible for the provision of RoHS compliant product as this lies with the producer (the person / company who is placing the finished product on the market).

As the procurement of the kits we assemble usually is not carried out by SKN, the supplier will need to establish whether the product will be exempt. If you believe that your product is **NOT** exempt from the RoHS legislation, then you need to inform your CEM's which RoHS compliant components and assemblies they can use instead of the current non-compliant materials. While we are willing to help you in this process in any way we can we are fundamentally not responsible for the design or Bills of Materials for your product.

- You will not be able to sell non-compliant product after 2006 (unless it is exempt). Even if the product was made before July you will still not be allowed to sell it.
- Legally the onus on ensuring compliance is with the end producer and not the CEM's, Distributors or Component Manufacturers.
- Failure to comply could lead to hefty fines and more importantly damage your reputation in the Market-Place.
- The conversion to RoHS compliant product can be a time consuming and resource intensive process.
- If the subsequent conversion to RoHS compliant product leaves SKN with non-compliant stock that is therefore obsolete, please note that commercial liability and financial risk will reside with you.

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